

Advocate | Guidance | Answers

In an ever-changing economic environment, it is essential to partner with an advisor who stays current with those changes, especially changes that benefit you. The premier resource available today is Ash Brokerage. When we choose Ash, you reap the benefits of having an ally who provides excellent value and innovative solutions.

Located in Fort Wayne, Indiana, Ash Brokerage has been a family-operated insurance brokerage since 1971. They are the largest independently held brokerage company in America and a distribution leader with offices located throughout the United States, Ash Brokerage professionals are experts in life insurance, annuities, long-term care, disability income insurance, advanced markets and underwriting. Their team of more than 300 industry experts is committed to investigating, analyzing and comparing products and sales concepts.

Each year, Ash Brokerage places in excess of \$14 billion in life insurance death benefits, \$600 million in annuity deposits, \$3.5 million in long-term care premium and \$2 million in disability income premium. Through this massive volume of business, they consistently maintain industry leverage, consequently providing national scale and clout to their partners by maintaining a commitment to investigate, analyze and compare products and financial solutions for you, ensuring that the best insurance solutions are offered every time.



Our partnership with Ash provides a relationship with caring professionals who understand the impact of the products they represent on behalf of you, our valued client, providing resources that bring expert knowledge levels to the areas of our practice including:

- Access to more than 80 top-rated insurance carriers, providing the most competitive portfolio of products and solutions in the industry
- Unbiased recommendations and technical expertise
- Specialists in high-risk impaired life insurance with the highest placement in the industry
- Experienced underwriters and a medical director, who review case details to position you in the most favorable light for the best possible outcome
- Back-office support that enables us to meet with you at your convenience
- Impaired risk health underwriting strategy consultation
- Informative articles and other reference materials

Most importantly, we know how to help protect the things that really matter ... the things that are most important to you. This unprecedented level of care ensures that you receive an unbiased and objective analysis of your insurance needs. Whether it's underwriting assessment, service or resources, you can count on us to ensure that your needs are met with personalized solutions and a team approach.

